

At Women's Leadership Coaching Inc, our specialty is customizing seminars to support your corporate women's initiative. Our program modules were designed for maximum flexibility to accommodate your business objectives and budget. Modules have been delivered in a variety of formats, from a 1-hour keynote, workshop presentation or webcast, to seminars of two hours to two days in length. Past clients include:

- ❖ National Semiconductor's Women @ National
- ❖ Nortel Women in Leadership
- ❖ Rockwell Collins Women Employees Network
- ❖ Alcatel-Lucent Women in Leadership
- ❖ Oracle Women's Leadership Conference
- ❖ Oracle Women's Leadership Webinar Series
- ❖ Capgemini Women of the West
- ❖ Integro Insurance Brokers Women's Forum

What seminar participants are saying:

Very valuable class. I am inspired to achieve and emerge as a leader... The presenter was engaging. Good small group interaction... Best class at this conference... Excellent tips, great audience involvement... Excellent and powerful... Excellent speaker, great content, engaging conversation... Great course. Liked the format. There was a lot of insight and experience exchanged... This was a very good course and I hope it will be offered again... Really good session. Wow!

NAVIGATE YOUR ORGANIZATION WITH SAVVY

Duration: 1 hour

Core Competencies: Organizational Awareness, Sphere of Influence

Inside every corporation there are smart, talented women quietly going about their work, hoping someone will discover their brilliance, and reward them for it. While they wait, they may be outmaneuvered by colleagues who are savvy at navigating office politics, and who take advantage of organizational dynamics to advance their careers.

Is it possible to effectively navigate office politics without becoming a political animal?

In her article titled Seven Career Killers, author Erin Burt warns "...avoiding office politics altogether can be deadly for your career. Every workplace has an intricate system of power, and you can -- and should -- work it ethically to your best advantage."

In this presentation, learn how to:

- ❖ Build your organizational awareness
- ❖ Become politically savvy
- ❖ Cultivate a sphere of influence, to gain access to information, resources and opportunities.

Leave with a toolkit of steps to take to effectively, ethically navigate your organization.

ARE YOU THE INVISIBLE EMPLOYEE?

Duration: 1 hour

Core Competency: Visibility

You work hard. Are your talents and accomplishments getting you the reward and recognition you deserve?

If you can't get a higher level job without experience, but can't get experience without the job, how do you create opportunities to showcase your true potential? (Hint: it is *not* about working harder...)

During this presentation, discover the *6 Steps to Becoming More Visible*, including how to:

- ❖ Develop a positive reputation
- ❖ Become known as a go-to person, subject matter expert, or emerging leader
- ❖ Create opportunities to lead career-defining projects
- ❖ Effectively, authentically promote your accomplishments.

You will leave with an actionable plan to become more visible, demonstrate your true capabilities, and improve opportunities for recognition and advancement.

RESILIENCY REDEFINED

Duration: 1 hour

Core Competency: Resiliency

It's time to lose the cape! Superwoman had it wrong. Striving for perfection while juggling multiple balls is more likely to lead to burnout than to balance. What does it really mean to be resilient in today's business world?

In this presentation, learn why top performers and business leaders are able to stay energized and at the top of their game. Discover new ways to lead and achieve with authenticity, balance, resiliency and ease.

This presentation includes tips for upgrading your life balance and resiliency toolkit, including how to:

- ❖ Prioritize what matters most
- ❖ Turn challenging situations into opportunities to lead
- ❖ Remain balanced, purposeful and unstoppable, regardless of your environment.

BECOMING A PERSON OF INFLUENCE

Duration: 1 hour

Core Competencies: Influence

Women who break through into the executive ranks get there with a reputation for delivering results. They are comfortable gaining and using power. They come across as credible, and strategic. When they speak, others listen. They have a 'seat at the table', and use it, to make a difference and leave a legacy.

In this presentation, explore ways to build credibility, get buy-in for your ideas, and make a larger impact in business, through understanding the mechanisms of power and influence.

Topics include:

- How men and women can perceive power differently

- Identifying the facets of influence
- Self-assessment and identifying areas for development.

You will leave with immediate action steps to take to increase your influence, have a voice, get ideas and opinions heard, and make a greater difference.

FLAGSHIP SEMINAR: POISED FOR LEADERSHIP

Duration: 1 to 2 days.

Core Competencies: Personal Vision, Emotional Resilience, Authenticity, Self-Leadership, Organizational Awareness, Sphere of Influence, Leadership Presence, Visibility, Influence, Negotiation, People Management, Business Results

In every workplace there are smart, talented women going about their work, waiting for someone to discover their brilliance, and reward them for it. As good as a person's work and expertise may be, these are not always enough to gain recognition as an emerging leader.

The principles, processes and case studies used to successfully to coach hundreds of women worldwide have now been packaged together into a lively, high-intensity seminar, designed for corporate women who want to build leadership skills, confidence and presence, get recognized for bringing value to their organization, and accelerate their career development.

Participants will discover what it really takes to establish a presence as a leader.

"I've worked for my company for 20 years and this seminar is by far one of the best I've ever attended. All of the material is very useful and would apply to any woman in any company. It was a great opportunity to interact with women who have such diverse backgrounds are so willing to share information and ideas. (The facilitator) is fabulous and you will definitely walk away with a new inspiration and determination." – Poised for Leadership Participant.

GETTING STARTED

Please contact Women's Leadership Coaching Inc directly, for engagement booking.

Sincerely,

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